

COMPANY PROFILE

www.klinger.co.za

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INTRODUCTION

This company profile offers a comprehensive overview of **KLINGER** - our history, capabilities, values, and future vision. It is designed to provide a clear understanding of who we are, what we offer, and how we consistently deliver value to our clients across diverse industries. From our legacy of innovation to our customer-focused approach, this profile highlights the key elements that define our business and our commitment to excellence in fluid sealing, fluid control, pipe products and field services.





VISION:

We want to meet the constantly changing demands in our industry, not only with individual products, but also with complete solutions. We are considered pioneers and THE quality label for gaskets, valves and technical industrial products.

We are also driven by this ambition in the digital age. In a dynamic market, our KLINGER companies around the globe ensure that our customers keep their own quality promises at all times.

This understanding, paired with a strong sense of responsibility for future generations, makes us unique.



MISSION:

KLINGER is a stable and independent family-run business. We see ourselves as entrepreneurs, problem solvers and technology leaders in our industry.

With sovereignly operating companies and a motivating performance culture, we are a reliable partner for our customers all over the world. They deal with us on the same level and know that we guarantee them solutions, safety and service while always taking environmental aspects into account.

We keep things flowing – without interruption.



VALUES:

For 130 years we've been striving to be the best. As an employer, we strive to offer an appreciative work environment every day. In return each KLINGER crew member is:



RESPONSIBLE



ENTREPRENEURIAL



AMBITIOUS

COMPANY OVERVIEW

Legal Status: Private Company

Founded Date: 1964

Headquarters: 247 Davidson Road, Wadeville, Gauteng, South Africa

B-BBEE Level 3

ISO9001 / ISO45001 / ISO14001 / ISO3834

Branches & Global Presence:

Branches in: Cape Town, Durban, Gqeberha, Johannesburg, Middelburg, Mossel Bay, Mbombela, Richards Bay, Rustenburg, Sasolburg, Secunda and Zambia

The KLINGER Group has operations in over 60 countries worldwide, with two manufacturing facilities in South Africa.

With over six decades of presence in South Africa, KLINGER has built a strong national footprint, with strategically located branches and service teams supporting key industries such as petrochemical, mining, manufacturing, energy, and infrastructure.

Our comprehensive product offering includes: Gaskets, Compound fibre sheeting, Gland Packing, Valves, Expansion Joints, Engineering Plastics, Pipe Products, Engineered Solutions, and Thermal Insulation—backed by expert field services and technical support.

Guided by a culture of quality, innovation, and long-term customer partnerships, KLINGER continues to grow as a solutions-driven provider dedicated to safety, performance, and customer satisfaction. Our mission is to deliver reliable, future-focused technologies that keep industries flowing—today and for generations to come.



COMPANY HISTORY & MILESTONES

1964

Richard KLINGER SA is registered and begins manufacturing compressed fibre sheeting in Brakpan, Johannesburg.

1996

KLINGER NTC is formed via a joint venture with National Trading Company, acquiring Turner & Newall's gasket and plastics divisions.

1997

KLINGER NTC merges operations under one roof at Wadeville Head Office.

1999 - 2001

KLINGER SA is established and expands with new branches in Secunda, Durban, Richards Bay, and Sasolburg in 2001.

2003 - 2005

KLINGER Mzansi is launched as the sales division. Field Services (now Engineered Solutions) begins offering on-site bolting and inspection services.

2006

KLINGER SA acquires Wright Seal & Plastics in Cape Town.

2013

Field Services adds LDAR. BAARS Group acquisition adds valves and instrumentation. Port Elizabeth branch opens.

2015 - 2018

KLINGER Zambia is established. FurnSeal is acquired, adding trev testing and online leak sealing. Fabcom joins the group, adding expansion joints. Branches open in Middelburg and Mbombela.

2019

Thomas Pipe Products acquisition adds pipe solutions. Mossel Bay branch opens.

2022 - 2024

Branches open in Rustenburg (2022) and Upington (2023). KLINGER acquires Intertherm adding Thermal Insulation to Engineered Solutions. In 2024, KLINGER SA proudly celebrates 60 years of sealing and fluid control excellence.

PRODUCTS & SERVICES

From sealing solutions to thermal insulation—explore our full range of industrial technologies on our website.



SEALING PRODUCTS

High-performance gaskets and sealing solutions for leak-free operations.



ASSOCIATED PRODUCTS

Complementary components to support integrated fluid control solutions.



VALVES & CONTROLS

Durable valves and advanced control systems for reliable flow management.



ENGINEERED SERVICES

Torque & tensioning, LDAR, shutdown support, valve reconditioning and training.



INSTRUMENTATION

Precision instruments for accurate process monitoring and control.



ENGINEERING PLASTICS

Versatile plastic materials for demanding industrial applications.



PIPE PRODUCTS

Quality pipe systems and fittings for efficient fluid transport.



EXPANSION JOINTS

Flexible joints designed to absorb movement and reduce system stress.



THERMAL INSULATION

Effective Thermal Insulation solutions for accurate temperature control and energy efficiency.



INDUSTRY & MARKET POSITION

We proudly serve clients in the following sectors:

- ◆ Petrochemical & Refining
- ◆ Oil & Gas
- ◆ Energy & Power Generation
- ◆ Agriculture
- ◆ Mining & Heavy Industry
- ◆ Steel
- ◆ Pulp, Paper & Chemical Processing
- ◆ Manufacturing & Infrastructure
- ◆ Marine
- ◆ Pharmaceutical & Food Processing



What sets us apart:

- Deep stockholding and in-house technical support
- Region-specific solutions and site services
- High availability, fast response times and trusted delivery
- Long-standing client relationships built on results

Wherever reliability matters, KLINGER is there — engineered to perform.



ORGANIZATIONAL STRUCTURE & LEADERSHIP



PHILLIP HERBST
Managing Director



JOHAN SMAL
Financial Director



YVONNE MASHIGO
Customer Services Director



DEREK MULLER
Engineered Solutions Director

Our leadership team is supported by expert departments that ensure operational excellence and client satisfaction at every level.

Departments:

- Sales & Business Development
- Technical & Engineering Services
- Field Services & Shutdown Support
- Manufacturing & Assembly
- Warehousing & Logistics
- Finance & Administration
- Quality, Health & Safety
- Human Resources & Compliance



CORPORATE SOCIAL RESPONSIBILITY (CSR)

At KLINGER, we believe that engineering excellence goes hand-in-hand with social and environmental responsibility.

Our CSR approach is centered on four core pillars:

1. Empowering People

- We invest in skills development, mentorship, and continuous training
- Promote diversity, equity, and inclusion at every level
- Maintain a safe, positive, and purpose-driven workplace culture

2. Community Impact

- Support local outreach programs and community upliftment initiatives
- Prioritize partnerships with local suppliers and service providers
- Engage in charitable efforts focused on youth, education, and opportunity

3. Environmental Responsibility

- Design solutions that reduce waste, emissions, and energy use
- Operate with environmental awareness across all departments
- Promote sustainable materials and long product lifecycles

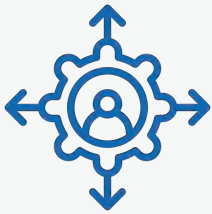
4. Ethical Governance

- Proud Level 3 B-BBEE contributor
- Uphold transparent, responsible business practices
- Comply fully with local and global standards for safety, labour, and ethics

KLINGER is committed to building a better future — for our people, our communities, and our planet.

FUTURE PLANS & GROWTH STRATEGY

KLINGER is built on innovation, resilience, and a clear vision for the future. Our long-term strategy focuses on smart, sustainable growth, engineered to meet the evolving needs of industries.



EXPANSION OF ENGINEERED SOLUTIONS

We're scaling up our shutdown support, bolt torquing, valve reconditioning, and on-site services across Southern Africa to meet rising demand for technical field support.



STRENGTHENING THERMAL INSULATION

Following the successful acquisition of Intertherm, KLINGER Thermal Insulation is positioned to lead in cryogenic and high-temperature protection solutions — a key focus area for 2025 and beyond.



DIGITAL TRANSFORMATION

We are modernizing operations with data-driven service platforms, improved client interfaces, and smarter inventory & supply chain systems for faster, more responsive delivery.



REGIONAL MARKET GROWTH

We aim to increase our presence in key regions, including:

- Zambia
- Namibia
- Mozambique
- Sub-Saharan Africa

By investing in regional partnerships and new facilities, we're staying close to our clients — wherever they operate.



LET'S WORK TOGETHER

We'd love to connect and explore how KLINGER can support your operational needs. Whether it's technical support, a new project, or a long-term partnership — we're here to help.

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 KLINGER Mzansi

 Klinger Mzansi



Discover our locations, including branches, depots, warehousing and manufacturing facilities, throughout Sub-Sahara Africa, by scanning the QR Code.